

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03658 311251Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----128619 312046Z /64

R 311103Z AUG 77
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 1518
AMEMBASSY BRUSSELS
AMEMBASSY LONDON

UNCLAS STOCKHOLM 3658

E.O. 11652: N/A
TAGS: BTIO, SW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/01/P 0226
2. DATE: 08/23/77
3. TRUMME
4. 401/SWEDEN
5. IAD
- 6A. REPLY TO --
- 6B. MR. BENGT-AKE SPETZ
- 6C. INGENJORSFIRMAN BALMIC AB
BOX 104
S-137 01 VASTERHANINGE, SWEDEN
7. CABLE: NA TELEX: 10635 HORWINT S ATTN BENGT SPETZ
TELEPHONE: 0750/280 90
8. --
9. 111-12 AGENCY/DISTRIBUTORSHIP
10. DESCRIPTION
36741XX-0000 INTEGRATED CIRCUITS
36742XX-0000 TRANSISTORS
36743XX-0000 DIODES AND RECTIFIERS
3679033)- RELAYS
3679032)-
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3873163-0000 ELECTRONIC TIMERS FOR HOUSEHOLD EQUIPMENT
3574236)-0000 ALPHANUMERIC DISPLAYS FOR ECALCULATING
3824373)- OR COUNTING INSTRUMENTS OR DEVICES
3823069-0000 OVERFLOW PROTECTION DEVICES FOR HOUSEHOLD
MACHINES, I.E. INSTRUMENTS MEASURING AND
CONTROLLING LIQUID LEVELS. THE DEVICES
SHOULD BE SIMILAR TO THOSE USED IN LAUNDRY

AND DISHWASHING MACHINES, SUCH AS THOSE
MANUFACTURED BY WESTINGHOUSE.

THIS SMALL FIRM WHICH WAS ESTABLISHED IN 1977 ALREADY REPRESENTS
SOME EUROPEAN MANUFACTURERS. THE MANAGER AND PRINCIPAL SHARE-
HOLDER, BENGT-AKE SPETZ, HAS MANY YEARS EXPERIENCE IN THE FIELD
OF ELECTRONICS AND ENJOYS A GOOD REPUTATION. HE IS FINANCIALLY
SOUND AND HAS MET HIS BUSINESS OBLIGATIONS PROMPTLY. LOCAL
CREDIT SOURCES HIGHLY RECOMMEND MR. SPETZ AND HIS FIRM AS SUIT-
ABLE TRADE CONTACT. NORMAL BUSINESS PRECAUTIONS SHOULD, HOWEVER,
BE OBSERVED, SINCE THE FIRM WAS VERY RECENTLY ESTABLISHED. SINCE
BALMIC WILL PARTICIPATE IN THE INTERNATIONAL ELECTROTECHNICAL
TRADE FAIR ELFAK IN GOTHENBURG, SWEDEN, OCTOBER 11-15, US
MANUFACTURERS WHO SIGN AGREEMENTS WITH MR. SPETZ WILL HAVE AN
OPPORTUNITY TO HAVE THEIR PRODUCTS
SHOWN AT THIS EXHIBITION. INTERESTED US FIRMS SHOULD RESPOND
IMMEDIATELY, PREFERABLY BY TELEX.
PERRY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Sent Date: 31-Aug-1977 12:00:00 am
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Classification: UNCLASSIFIED
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1394749
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BTIO, SW
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/cf52fb4d-c288-dd11-92da-001cc4696bcc
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